

MEMBER BENEFITS



MINNESOTA

*Your Big I MN staff is always willing to help
in any way we can.*

Call us at 763-235-6460 or email yourfriends@bigimn.org

RISK MANAGEMENT

The Errors & Omissions program through SwissRe is the gold standard across the country and has been written through the state associations throughout the country for over three decades. When you insure your agency with the Big I MN, you don't just get a policy, you get a team taking care of your largest asset, your agency.

Cyber Liability through the Big I MN with Beazley means you get access to the cyber protection policy written just for insurance agencies. The importance of this coverage has grown exponentially for the insurance industry in the past few years and if you have a breach, you could lose your agency.

CyberFin – Your agency can access protection from cyber breaches by enlisting the professionals at CyberFin. Utilizing their service will help steer the cyber attackers away from your agency.

TRAINING

Our professional designation programs are among the most respected in the country. By training your agency force, you protect your agency and your customers. Having the knowledge to be your customers trusted source for insurance protection is invaluable. The Big I MN is the provider of this training including highly respected speakers and relevant topics.

- Designation Programs – CIC, CISR, CRM
- Live Webinars – NO TEST!
- Ethics – FREE for members
- Flood
- E&O Loss Prevention
- Virtual University – access to thousands of articles on insurance topics and "Ask An Expert"

ADVOCACY

One of the most valuable assets of Big I MN membership is having a dedicated lobbyist in the state and multiple lobbyists on the national level. The Big I MN advocates for your independent agency survival. Our contracted lobbyist, Robyn Rowen, has built relationships with legislators and the Department of Commerce over the past 15 years so that we have an inside track to prevent bad legislation and help modernize systems.

EVENTS & NETWORKING

Annual EXPO – The Big I MN's largest gathering of insurance industry professionals from agencies, carriers and vendors alike. Get together for education, awards, food, drink, and NETWORKING!

Regional Golf Outings – Several golf outings are held throughout the summer in the state. Enjoy the short MN summer with your industry partners and make those connections that are so important to your agency success.

Emerging Leaders – The gathering of young insurance professionals for networking, sharing their successes and challenges and growing in their professions throughout the year.

Specialty Programs: MyNetwork Groups focused on cohorts with like positions such as owners, producers, women in leadership roles, etc. Executive Retreat programs are in the works for 2023.

The Big I MN and our Power in Partner members support local colleges and universities in their Risk Management and Sales programs. By involving our agency and carrier members, we can communicate and build awareness of the independent agency system and the unlimited possibilities for future entrepreneurs and leaders. Get involved by volunteering your time to connect with these groups.

ADDITIONAL RESOURCES

Catalyit – A technology resource to answer all your biggest technology questions in one place, simplifying technology for insurance agencies.

Company Contract Reviews – The National Big I has reviewed many company contracts and can analyze the specific benefits and or points to consider for your individual agency benefit. All members have access to this information.

ACORD License Fees - For agencies that use an agency management system to access ACORD, and discounted to agencies without an agency management system. This benefit is available to agencies with P&C revenue of less than \$50 million.

Trusted Choice – Access to customized advertisements for your agency, content to share on your website and/or social media sites, and branding reimbursement.

CareerPlug – List your employment opening with multiple recruiting sites including Indeed & Zip Recruiter. Utilize your agency dashboard to be able to track the progress of your applicants through the hiring process.

Big I Hires – Utilize these tools to create your job listing, access onboarding resources, and skills assessments.

Agency Valuation & Perpetuation Services and Consultation – Working with Agency Focus and Carey Wallace, we have tools to help you look at the value of your agency, not only for preparation to perpetuate or sell, but to improve your processes and increase efficiencies.

Lawyer Consultations – As a member of the Big I MN, you have access to 15 minutes of FREE consultation with an attorney who works in the industry to discuss best practices or to help determine whether you and your agency need legal advice.

ePayPolicy – Provides a simple, cost-effective way to process online payments, while you pass the transaction fees to your insureds.

Big I Markets – Unique and hard to place insurance products available for your clients for both personal and commercial.

Docusign – Member discounted access to this time-saving electronic tool.

BIG | MINNESOTA

We Work For You!

Big I MN Staff



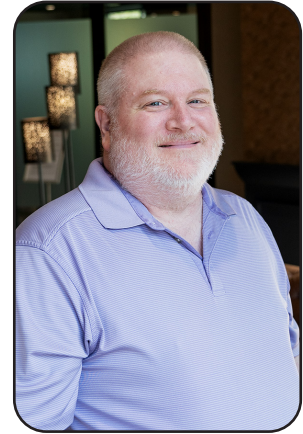
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